



customfleet.com.au
1800 811 922

NOVATED LEASING PROGRAM

Partnership with perks.
Simply smart.





Thanks for being our partner!

We're proud to support your employees to find and drive the car they love, while receiving ongoing perks and significant savings for the term of their lease.

As a leading provider of Novated Leasing in Australia, we at Custom Fleet are proud to offer this simple and smart addition to your employee Welcome Package.

The appeal of Novated Leasing is the high-impact benefit it awards employees, versus the one-off easy action required by Payroll to set up their monthly salary sacrifice agreement.

For employees who don't have access to salary packaging, a Novated Lease may be a particularly attractive proposition that can increase workplace satisfaction and encourage greater loyalty and connection with you, as their employer.

How we can help

FAQs to help you get familiar with Novated Leasing to make their welcome warmer.



Can I get any type of vehicle?

From a zippy hatchback to a luxury SUV, your employee can choose any car they like. This includes all vehicles, that the ATO would deem a passenger car – so no motorbikes, boats or trucks. Even a second-hand car can be leased if it's under a certain age and mileage. Our team at Custom Fleet can advise if a pre-loved vehicle satisfies the necessary conditions. And remember, whatever your employee is looking for, we can help you with that.



What is included in my leasing package?

A package takes out all the fuss of running a new car by bundling the costs into one easy regular payment. This covers insurance, registration, maintenance and tyre management, fuel, breakdown assistance, and 24/7 accident management. Tolls or parking infringements, however, can't be included under ATO guidelines. Our friendly customer service team can help with anything that needs clarifying, from repairs to upkeep, and are just a phone call away.



Can I choose my own comprehensive insurer?

Every vehicle on the road must be comprehensively insured at all times. We can arrange full car insurance through a preferred supplier, designed with Novated Leasing in mind. Or your employee can opt to source their own insurer and provide us with the premium and policy details.



What do I do when my car is due for servicing?

Our handy **Custom Fleet Drive App** helps clients find a local service agent to book-in their vehicle. Your employee simply needs to inform the agent that the car is leased with Custom Fleet and the agent will know what to do next. Alternatively, we have a merchant locator on our Driver Support page, on [customfleet.com.au](https://www.customfleet.com.au), to help find their nearest agent. And in the event of a breakdown or accident, all your employee needs to do is call our Accident Management team and we'll take care of the rest.

Our top 10 FAQs on Novated Leasing



Do you have tools to help me keep on track with my lease?

We recommend our **Custom Fleet Drive App** be downloaded by your employee onto their smart phone. It's a great way to access key contacts and important information about their vehicle. Our app helps with keeping track of budget, reporting a lost, stolen or damaged Fleet Card, and finding the nearest fuel outlet or repair centre. Additionally, they can do all their budgeting and find key info through our **Fleet Office** online portal. Or for all the essentials about driving and maintaining your vehicle, click the Driver Support tab at customfleet.com.au



What types of lease do most people have?

In general, it's fairly evenly split. There are those who want the option to own their car outright at the end of the lease term (Budgeted Finance Lease). While others prefer to return the leased car without any further financial obligations (Fully Maintained Operating Lease) and maybe start afresh with a new car. The average term is 3 years, but your employee can choose up to 5 years for either leasing type.



Are there any taxes or hidden costs involved?

We always practise transparency, so you and your staff can be confident that there are no surprises when taking out a Novated Lease with Custom Fleet. When purchasing a new car, however, there are always some taxes involved and we can help make the best choices to minimise the impact – from reducing Fringe Benefits Tax, to removing GST altogether from the purchase price of the car. We suggest seeking independent financial advice prior to leasing.



How does the Custom Fleet Fuel Card work?

Fleet Card allows clients to save on their fuel purchases, and will arrive within 7–10 working days of the lease being activated. Fleet Card is accepted at over 6,000 multi-branded service stations around Australia. To find the nearest participating fuel outlets, they can simply search via the Driver Support merchant locator tool on customfleet.com.au



What happens if I leave my employer during my lease term?

If your employee has recently left or is planning to leave their job, it is necessary for them to notify Custom Fleet as soon as possible. The novated agreement will cease once they leave the company. They will then be responsible for making all lease payments directly to Custom Fleet, or there may be other arrangements available. Just advise them to contact us on **1800 811 922** for more details, and we can discuss with them the best ways to move forward.



Can I own the car at the end of the lease?

Depending on the type of Novated Lease initially selected, your employee can certainly opt to own the vehicle. If a Finance Lease, has been chosen, they can offer to purchase the vehicle for the agreed residual value, or perhaps sell it and enter a new lease arrangement. With an Operating Lease, they can simply hand the vehicle back with the keys, and are free to upgrade to a new car on a new lease. Smart, right!

Our top 10 FAQs on Novated Leasing (con't)



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